



# Club Health Assessment for District LA 5 through October 2013

| Club Number                          | Club Name                                | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            |  | Reports                                |                                  |  |                         |                    | Finance                               | LCIF            |
|--------------------------------------|--|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|--|-------------------------|--------------------|---------------------------------------|-----------------|
|                                      |  |              | Current Status  | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation   | Vice President Reported | No Active Email ** | Months Since Last Activity Report *** | Account Balance |
|                                      |  |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | 1  | When more than one year appears in red | Number of repeat terms indicated | Notes the If no report in officers that 12 months do not have appears in an active red Email |                         |                    |                                       |                 |
| <b>Clubs less than two years old</b> |  |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |  |                         |                    |                                       |                 |
| 117070                               | CURRAIS NOVOS SCHEELITA                  | 06/06/2012   | Active  | 21                                 | 0                 | 7                   | -7   | -25.00%         | 27                         | 1  | 1                                      |                                  |  | S,M                     | 4                  |                                       |                 |
| 117090                               | JARDIM DE PIRANHAS                       | 06/08/2012   | Active  | 19                                 | 0                 | 4                   | -4   | -17.39%         | 26                         | 1  | 2                                      |                                  |  | M                       | N/R                | 90+ Days                              |                 |
| 120407                               | Joao Pessoa Mangabeira Sul               | 09/24/2013   | Newly Chartered   | 20                                 | 20                | 0                   | 20   | 100.00%         | 0                          |  | 1                                      |                                  |  |                         | N/R                |                                       |                 |
| 116976                               | JUNCO DO SERIDO                          | 05/23/2012   | Active  | 14                                 | 0                 | 3                   | -3   | -17.65%         | 25                         | 1  | 1                                      |                                  |  | T,M                     | 5                  | 90+ Days                              |                 |
| 119353                               | SANTO ANTONIO                            | 05/13/2013   | Active  | 92                                 | 9                 | 0                   | 9  | 10.84%          | 0                          |  | 3                                      | 2                                |  | M                       | N/R                | 90+ Days                              |                 |
| 117236                               | SAO JOSE DE PIRANHAS PRINCESA DOS MONTES | 06/22/2012   | Active  | 23                                 | 0                 | 0                   | 0  | 0.00%           | 36                         |  | 9                                      | 1                                | None   |                         | N/A                | 90+ Days                              |                 |
| 116348                               | TEIXEIRA                                 | 03/28/2012   | Active(1)   | 35                                 | 0                 | 0                   | 0  | 0.00%           | 40                         |  | 4                                      | 1                                | None   |                         | N/A                | 90+ Days                              |                 |
| <b>Clubs more than two years old</b> |  |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |  |                         |                    |                                       |                 |
| 17070                                | ACU                                      | 04/23/1966   | Active  | 34                                 | 4                 | 1                   | 3  | 9.68%           | 31                         | 1  | 0                                      | 2                                |  | S,T                     | 0                  |                                       |                 |
| 30642                                | ARARIPINA                                | 04/30/1975   | Active  | 34                                 | 0                 | 0                   | 0  | 0.00%           | 34                         |  | 1                                      |                                  | N  | S,M                     | 0                  | 90+ Days                              |                 |
| 17075                                | ARCOVERDE                                | 12/14/1965   | Active(2)   | 37                                 | 6                 | 0                   | 6  | 19.35%          | 29                         |  | 0                                      |                                  | N  | S                       | 0                  | 90+ Days                              |                 |
| 68888                                | CABROBO NOVO MILENIO                     | 05/06/2003   | Active  | 29                                 | 4                 | 10                  | -6   | -17.14%         | 35                         | 7  | 0                                      | 2                                |  | T,M                     | N/R                | 90+ Days                              |                 |
| 17084                                | CAICO                                    | 02/24/1962   | Active  | 61                                 | 0                 | 0                   | 0  | 0.00%           | 56                         |  | 0                                      |                                  | N  | M                       | 0                  | \$1000.00                             |                 |
| 17085                                | CAJAZEIRAS                               | 06/07/1966   | Active  | 35                                 | 0                 | 0                   | 0  | 0.00%           | 35                         |  | 24                                     | 2                                | None   |                         | N/A                |                                       |                 |
| 17087                                | CAMPINA GRANDE                           | 11/12/1955   | Active  | 16                                 | 0                 | 0                   | 0  | 0.00%           | 16                         |  | 18                                     |                                  |  | S,T                     | N/R                |                                       |                 |
| 17088                                | CAMPINA GRANDE PRATA                     | 06/01/1966   | Active  | 23                                 | 1                 | 2                   | -1   | -4.17%          | 23                         | 3  | 0                                      |                                  | R  |                         | 0                  | 90+ Days                              |                 |
| 111462                               | CAMPINA GRANDE TROPEIROS DA              | 06/23/2011   | Active  | 30                                 | 0                 | 0                   | 0  | 0.00%           | 25                         |  | 6                                      |                                  | N  | M                       | 10                 |                                       |                 |
| 38864                                | CATOLE DO ROCHA                          | 08/28/1980   | Active  | 55                                 | 0                 | 2                   | -2   | -3.51%          | 48                         | 6  | 2                                      |                                  | N  | P                       | 2                  |                                       |                 |
| 59409                                | GOIANINHA                                | 04/24/1997   | Active  | 41                                 | 0                 | 0                   | 0  | 0.00%           | 38                         |  | 0                                      |                                  |  | M                       | 1                  |                                       |                 |
| 17101                                | JOAO PESSOA                              | 11/25/1954   | Active  | 25                                 | 1                 | 3                   | -2   | -7.41%          | 24                         | 10   | 0                                      |                                  | N  |                         | 0                  | \$1017.94                             |                 |
| 41914                                | JOAO PESSOA IV CENTENARIO                | 10/29/1982   | Active  | 15                                 | 0                 | 0                   | 0  | 0.00%           | 15                         |  | 6                                      |                                  | N  | T,M                     | N/R                |                                       |                 |
| 41988                                | JOAO PESSOA NORTE                        | 11/22/1982   | Active  | 44                                 | 4                 | 19                  | -15  | -25.42%         | 41                         | 1  | 0                                      | 3                                |  |                         | 1                  |                                       |                 |
| 17102                                | JOAO PESSOA TAMBAU                       | 12/12/1968   | Active  | 27                                 | 0                 | 2                   | -2   | -6.90%          | 27                         | 27   | 0                                      |                                  | N  | M                       | 0                  | \$1000.00                             |                 |
| 54695                                | JOAO PESSOA VERDES MARES                 | 06/28/1993   | Active  | 29                                 | 0                 | 4                   | -4   | -12.12%         | 32                         | 8  | 3                                      |                                  | N  |                         | 4                  |                                       |                 |
| 32536                                | JOAO PESSOA-MANAIRA                      | 06/20/1976   | Active  | 17                                 | 0                 | 0                   | 0  | 0.00%           | 17                         |  | 23                                     |                                  |  | P,M                     | N/R                |                                       |                 |



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|-------------|---------------------------------|--------------|---|------------------------------------|-------------------|---------------------|----------------|--|----------------------------|--|---|--|----------------------------------|--|--------------------|---------------------------------------|-----------------|-----------------------------------|
|             |                                 |              | Current Status  | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth%                                | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***               | Yrs. Since Last Officer Report         | President Rotation               | Vice President Reported  | No Active Email ** | Months Since Last Activity Report *** | Account Balance | Donations for current Fiscal Year |
|             |                                 |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     |                | If net loss is greater than 20% appears in red |                            |  | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the If no report in 12 months do not have appears in an active red Email |                    |                                       |                 |                                   |
| 64324       | JOAO PESSOA-TERCEIRO MILENIO    | 05/21/2001   | Active  | 24                                 | 4                 | 2                   | 2              | 9.09%  | 23                         | 7  | 0                                       |  |                                  | N  | 0                  |                                       |                 |                                   |
| 55809       | MACAIBA AUTA DE SOUZA           | 06/10/1994   | Active  | 30                                 | 0                 | 2                   | -2             | -6.25%   | 35                         | 5  | 0                                       |  |                                  | N  | P,T,M              | 40                                    |                 |                                   |
| 17104       | MACAU                           | 02/05/1956   | Active  | 115                                | 3                 | 2                   | 1              | 0.88%  | 113                        | 2  | 0                                       |  |                                  |  | T,M                | 0                                     |                 |                                   |
| 98936       | MONTEIRO                        | 02/04/2007   | Active  | 11                                 | 0                 | 0                   | 0              | 0.00%  | 11                         |  | 9                                       | 1                                      | None                             |  |                    | N/A                                   | 90+ Days        |                                   |
| 17109       | MOSSORO                         | 01/13/1957   | Active  | 40                                 | 2                 | 1                   | 1              | 2.56%  | 39                         | 10   | 0                                       |  |                                  |  | M                  | 34                                    |                 |                                   |
| 17110       | MOSSORO ABOLICAO                | 03/31/1967   | Active  | 70                                 | 0                 | 1                   | -1             | -1.41%   | 58                         | 11   | 0                                       |  |                                  | N  |                    | 0                                     | \$1000.00       |                                   |
| 17115       | NATAL                           | 12/06/1954   | Active  | 43                                 | 0                 | 0                   | 0              | 0.00%  | 42                         |  | 0                                       |  |                                  | N  |                    | N/R                                   | 90+ Days        |                                   |
| 45589       | NATAL ALECRIM                   | 12/30/1985   | Active  | 12                                 | 0                 | 0                   | 0              | 0.00%  | 12                         |  | 10                                      | 1                                      | None                             |  |                    | N/A                                   |                 |                                   |
| 39054       | NATAL LAGOA NOVA                | 11/11/1980   | Active  | 50                                 | 0                 | 0                   | 0              | 0.00%  | 49                         |  | 0                                       |  |                                  | N  |                    | 0                                     | \$1000.00       |                                   |
| 17111       | NATAL LESTE                     | 01/27/1962   | Active  | 29                                 | 2                 | 0                   | 2              | 7.41%  | 26                         |  | 0                                       |  |                                  | R  | M                  | 0                                     |                 |                                   |
| 17112       | NATAL NORTE                     | 04/22/1966   | Active  | 29                                 | 0                 | 0                   | 0              | 0.00%  | 30                         |  | 4                                       |  |                                  | N  | M                  | N/R                                   |                 |                                   |
| 46043       | NATAL PONTA NEGRA               | 04/24/1986   | Active  | 29                                 | 4                 | 1                   | 3              | 11.54%   | 33                         | 0  | 0                                       |  |                                  | N  |                    | 5                                     | 90+ Days        |                                   |
| 54495       | NATAL POTENGI                   | 05/21/1993   | Active  | 57                                 | 2                 | 1                   | 1              | 1.82%  | 54                         | 16   | 0                                       |  |                                  | N  |                    | 1                                     | \$1000.00       |                                   |
|             | CEP ( 03/19/2013 )              |              |   |                                    |                   |                     |                |  |                            |  |   |  |                                  |  |                    |                                       |                 |                                   |
| 17113       | NATAL REIS MAGOS                | 01/24/1967   | Active  | 50                                 | 4                 | 9                   | -5             | -9.09%   | 54                         | 8  | 0                                       |  | 2                                |  | T,M                | 0                                     |                 |                                   |
| 44984       | NATAL SUL                       | 05/13/1985   | Active  | 22                                 | 0                 | 0                   | 0              | 0.00%  | 22                         |  | 0                                       |  |                                  |  | M                  | 0                                     | 90+ Days        |                                   |
| 110619      | NATAL TIROL                     | 03/22/2011   | Active  | 12                                 | 0                 | 0                   | 0              | 0.00%  | 17                         |  | 6                                       | 1                                      | None                             |  |                    | N/A                                   | 90+ Days        |                                   |
| 17114       | NOVA CRUZ                       | 03/18/1970   | Active  | 50                                 | 0                 | 0                   | 0              | 0.00%  | 53                         |  | 1                                       |  | 4                                | N  |                    | N/R                                   |                 |                                   |
| 99709       | OURICURI SERTAO                 | 06/22/2007   | Active  | 17                                 | 0                 | 0                   | 0              | 0.00%  | 17                         |  | 1                                       |  | 2                                | N  |                    | 9                                     | 90+ Days        |                                   |
| 111429      | PARNAMIRIM TRAMPOLIM DA VITÓRIA | 06/20/2011   | Active  | 23                                 | 9                 | 5                   | 4              | 21.05%   | 27                         | 2  | 0                                       |  |                                  | N  |                    | N/R                                   |                 |                                   |
| 17119       | PATOS                           | 09/11/1965   | Active  | 26                                 | 0                 | 0                   | 0              | 0.00%  | 26                         |  | 17                                      |  | 2                                |  | P                  | N/R                                   | \$1000.00       |                                   |
| 17121       | PESQUEIRA                       | 01/12/1968   | Active  | 23                                 | 0                 | 0                   | 0              | 0.00%  | 24                         |  | 1                                       |  | 2                                |  | P,M                | 4                                     | 90+ Days        |                                   |
| 37347       | PETROLANDIA                     | 06/25/1979   | Active  | 28                                 | 0                 | 0                   | 0              | 0.00%  | 23                         |  | 0                                       |  |                                  | N  | P,T,M              | 0                                     |                 |                                   |
| 17122       | PETROLINA                       | 06/28/1973   | Active  | 72                                 | 0                 | 2                   | -2             | -2.70%   | 73                         | 2  | 0                                       |  |                                  | R  | P                  | 0                                     | 90+ Days        |                                   |
| 56628       | PETROLINA-CENTENARIO            | 03/09/1995   | Active  | 29                                 | 0                 | 2                   | -2             | -6.45%   | 28                         | 3  | 3                                       |  |                                  |  | S,M                | 4                                     | 90+ Days        | \$1000.00                         |
| 104260      | POMBAL TERRA DE MARINGA         | 01/12/2009   | Active  | 21                                 | 0                 | 4                   | -4             | -16.00%  | 28                         | 4  | 3                                       |  |                                  | N  | S                  | 36                                    | 90+ Days        |                                   |
| 17136       | SALGUEIRO                       | 02/08/1972   | Active  | 22                                 | 0                 | 3                   | -3             | -12.00%  | 16                         | 2  | 0                                       |  |                                  | N  |                    | 0                                     |                 |                                   |



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|----------------------------------|----------------------------|----------------------------------|---|------------------------------------|-------------------|---------------------|--|-------------------------|-----------------------------------|--|---|--|---|--|--------------------------------------|---|----------------------------------|-----------------------------------|---|---|
| Club Number                      | Club Name                  | Charter Date                     | Current Status  | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth%         | Member Count 12 Months Ago        | Avg. length of service for dropped members | Months Since Last MMR ***                   | Yrs. Since Last Officer Report         | President Rotation                      | Vice President Reported  | No Active Email **                   | Months Since Last Activity Report ***             | Account Balance                  | Donations for current Fiscal Year |   |   |
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| 56176                            | SANTA CRUZ INHARE          | 10/24/1994                       | Active  | 18                                 | 0                 | 0                   | 0  | 0.00%                   | 20                                |  | 1   |  |   | N  | P                                    | 13  |                                  |                                   |   |   |
| 40884                            | SANTA RITA                 | 02/16/1982                       | Active  | 16                                 | 3                 | 0                   | 3  | 23.08%                  | 13                                |  | 1   |  |   | N  | M                                    | N/R   |                                  |                                   |   |   |
| 51787                            | SAO BENTO                  | 06/14/1991                       | Active  | 57                                 | 4                 | 3                   | 1  | 1.79%                   | 59                                | 2  | 0   |  |   | N  |                                      | 0   |                                  | \$2000.00                         |   |   |
| 59719                            | SAO GONCALO DO AMARANTE    | 06/24/1997                       | Active  | 13                                 | 0                 | 0                   | 0  | 0.00%                   | 13                                |  | 4   |  | 5                                       |  | T,M                                  | N/R   | 90+ Days                         |                                   |   |   |
| 59625                            | SAO JOSE DE MIPIBU         | 05/29/1997                       | Active  | 30                                 | 0                 | 1                   | -1   | -3.23%                  | 26                                | 5  | 0   |  |   | N  | M                                    | 1   |                                  |                                   |   |   |
| 58465                            | SOUSA                      | 06/18/1996                       | Active(1)   | 10                                 | 0                 | 0                   | 0  | 0.00%                   | 9                                 |  | 4   |  |   |  |                                      | N/R   | 90+ Days                         |                                   |   |   |
| 47302                            | TRINDADE                   | 05/12/1987                       | Active  | 26                                 | 3                 | 4                   | -1   | -3.70%                  | 27                                | 6  | 1   |  | 2                                       |  | P,M                                  | 1   |                                  |                                   |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b> | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b>  | <b>Current Total Members Count</b> | <b>YTD Add</b>    | <b>YTD Drop</b>     | <b>YTD Net Growth</b>                          | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>       | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b>            | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b>  | <b>Number of Clubs in Status Quo</b> | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b> | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| 57                               | 1                          | 0                                | 1   | 1,880                              | 89                | 100                 | -11  | -0.58%                  | 1,780                             | 33   | 23%   | 32%                                    | 11%                                     | 37%  | 0                                    | 0%  | 0                                | 0                                 | 0                                       | 0%  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.